

DAY ONE
DIGITAL
SUMMIT 2.0

REDUCE
UNCERTAINTY
IMPACTS FOR
NETWORK PROVIDERS

SIMPLE STANDARDS
OF PRODUCT OFFERINGS
COMBINED BENEFITS
OF MAPPING TOOL TO
DELIVER SOLUTIONS
TO END USERS

JOHN
O'DONAHUE
VELOCITY
NETWORKS

HAMILTON CBD
AREA

UTILISING BROAD BAND TECHNOLOGY

(MAPPING)

TANGIBLE
GEOGRAPHIC
BASIS

EG: NELSON AREA



POLYGON
INFO.
(COLOURED
AREAS)

CAPABILITY
TO
INTERACT

INPUT USER
DEMAND
ON LINE
(MAP PRIVATE
SECTOR DEMAND TOO)

PROJECT
X
INTERACTIVE
MAP
TECHNOLOGY

TURN ON
CORE GOVT
HOT POINTS
10,000
POINTS
MAPPED

BETTER
CONNECTIVITY

BUILD-UP COMPREHENSIVE CHANGE
VIEW

DISCUSSIONS

WHY THIS MAPPING WHEN
GOOGLE EARTH DOES
THIS?
WE WANT TO USE
NZ TECHNOLOGY FOR
NZ DATA
WHAT ABOUT DATA
INTEGRITY?

ETHERNET
SERVICES

COMMERCIAL & TECHNICAL
PRINCIPLES IN PLACE

WORKING ON
A PROJECT
LOOKING AT
GOVT AS A
CUSTOMER
(AGGREGATE)

GSN
GOVT
SHARED
NETWORK
PROJECT

FOR STEP

CONTINUE
HIGH LEVEL
OF AMBITION
SO WE DON'T
SLIDE BACK
INTO MEDIOCRITY

AGGREGATE DEMAND
NO MORE CENTRALISED PURCHASING
BUT, HOW TO LEVERAGE.....

FRAMEWORK OVERVIEW

- ✓ EFFICIENT INVESTMENT
- ✓ GREATER DEGREE OF ALIGNMENT
- ✓ TRANSPARENCY
- ✓ STIMULATE

DONALD CLARK
CEO
REANNZ